

January 16, 2018

COACHING FOR GREATER EFFECTIVENESS



AGENDA

- Coaching through "blocks"
- Some best practices for sustaining a coaching culture

Coaching SBII Practice

Social time – building relationships



Key Principle

Each moment describes who you are and gives you the opportunity to decide if that's who you want to be.



Blocks

• Limiting Beliefs — believing something is not possible

 Assumptions – if it happened in the past, it will happen again

- Interpretation an opinion about an event, situation or experience
- Inner critic I'm not good enough, I'll never be....
- Outer block things outside your sphere of control



Sustaining a coaching culture

Discuss coaching and SBII in management meetings

Have lunch discussions

 Managers of managers – start your one on one with an open ended question



Practice

COACHING AND SBII