The mission of Development Operations is "Every gift of every size given to Notre Dame represents a hopeful prayer for a more virtuous world. We connect the action of the gift with the hope of the donor. We enhance this relationship by deepening our understanding of our donors, by showing gratitude, and by promoting stewardship of University Resources. Our daily work reflects our ultimate desire; to partner with our donors and Notre Dame colleagues in becoming a powerful means for doing good." The staff of Development

Donor Services department exemplifies this mission and the University's core values through their process improvements and advances this past year.

The Donor Services department was able to achieve amazing results through excellent teamwork and commitment to reach their goals. The group experienced a significant challenge this past year with five staff retiring. With limited replacement hires, this group came together to focus on goals while striving for continuous improvements within the department. In addition to the daily processing of gifts and database updates, the staff completed three green belt projects this year, the results of which brought about significant and measurable improvements. During the important calendar year end season, the team improved its processing of gifts and pledges by almost 18% over the previous year.

In the second half of the year, the team continued to improve and refine their

processes. By utilizing newly learned data management techniques, the team was able to input information from more than 2,100 freshman parent cards in just 23 days, less than half of the 60 days required for this process just a year ago. With an unwavering commitment to teamwork, process improvement, and superior results throughout the year, the Donor Services team completed one of the most successful periods in their history and positioned the department to effectively support Notre Dame's development efforts in the future.

The Donor Services Team members are:

Jamie Barry	Candace Davenport
Sue Prister	Vicki Reeder
Sharon Rankert	Barb Patnaude
Joni Metzger	Donna Snyder

Jeanne Hendricks Julie Burnett Patty Herrity Brian Dean Donna Williams Michele LaCosse Rita Udvardy Kristine Alumbaugh Phimpmas (Toy) Bunnag Maurcia Marschke Stacy Koebel-Harder

