# Consumption ECON 30020: Intermediate Macroeconomics

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# Readings

#### ► GLS Ch. 8

# Microeconomics of Macro

- We now move from the *long run* (decades and longer) to the medium run (several years) and short run (months up to several years)
- In long run, we did not explicitly model most economic decision-making – just assumed rules (e.g. consume a constant fraction of income)
- Building blocks of the remainder of the course are *decision* rules of optimizing agents and a concept of equilibrium
- Will be studying optimal decision rules first
- Framework is dynamic but only two periods (t, the present, and t + 1, the future)
- Consider representative agents: one household and one firm
- Unrealistic but useful abstraction and can be motivated in world with heterogeneity through insurance markets

# Consumption

- Consumption the largest expenditure category in GDP (60-70 percent)
- Study problem of representative household
- Household receives exogenous amount of income in periods t and t+1
- Must decide how to divide its income in t between consumption and saving/borrowing
- Everything real think about one good as "fruit"

## Basics

- Representative household earns income of Y<sub>t</sub> and Y<sub>t+1</sub>.
  Future income known with certainty (allowing for uncertainty raises some interesting issues but does not fundamentally impact problem)
- Consumes  $C_t$  and  $C_{t+1}$
- ▶ Begins life with no wealth, and can save S<sub>t</sub> = Y<sub>t</sub> C<sub>t</sub> (can be negative, which is borrowing)
- Earns/pays real interest rate r<sub>t</sub> on saving/borrowing
- Household a price-taker: takes r<sub>t</sub> as given
- Do not model a financial intermediary (i.e. bank), but assume existence of option to borrow/save through this intermediary

# **Budget Constraints**

Two flow budget constraints in each period:

$$C_t + S_t \leq Y_t$$
  
$$C_{t+1} + S_{t+1} - S_t \leq Y_{t+1} + r_t S_t$$

- Saving vs. Savings: saving is a flow and savings is a stock. Saving is the change in the stock
- As written,  $S_t$  and  $S_{t+1}$  are stocks
- In period t, no distinction between stock and flow because no initial stock
- S<sub>t+1</sub> − S<sub>t</sub> is flow saving in period t + 1; S<sub>t</sub> is the stock of savings household takes from t to t + 1, and S<sub>t+1</sub> is the stock it takes from t + 1 to t + 2
- $r_t S_t$ : income earned on the stock of savings brought into t + 1

## Terminal Condition and the IBC

- Household would not want S<sub>t+1</sub> > 0. Why? There is no t+2. Don't want to die with positive assets
- ► Household would like S<sub>t+1</sub> < 0 die in debt. Lender would not allow that
- Hence, S<sub>t+1</sub> = 0 is a terminal condition (sometimes "no Ponzi")
- Assume budget constraints hold with equality (otherwise leaving income on the table), and eliminate S<sub>t</sub>, leaving:

$$C_t + \frac{C_{t+1}}{1+r_t} = Y_t + \frac{Y_{t+1}}{1+r_t}$$

This is called the *intertemporal budget constraint* (IBC). Says that present discounted value of stream of consumption equals present discounted value of stream of income.

### Preferences

- Household gets utility from how much it consumes
- Utility function:  $u(C_t)$ . "Maps" consumption into utils
- ► Assume: u'(C<sub>t</sub>) > 0 (positive marginal utility) and u''(C<sub>t</sub>) < 0 (diminishing marginal utility)</p>
- "More is better, but at a decreasing rate"
- Example utility function:

$$u(C_t) = \ln C_t$$
$$u'(C_t) = \frac{1}{C_t} > 0$$
$$u''(C_t) = -C_t^{-2} < 0$$

 Utility is completely ordinal – no meaning to magnitude of utility (it can be negative). Only useful to compare alternatives

# Lifetime Utility

Lifetime utility is a weighted sum of utility from period t and t+1 consumption:

$$U = u(C_t) + \beta u(C_{t+1})$$

► 0 < β < 1 is the discount factor – it is a measure of how impatient the household is.</p>

#### Household Problem

- ► Technically, household chooses *C<sub>t</sub>* and *S<sub>t</sub>* in first period. This effectively determines *C<sub>t+1</sub>*
- Think instead about choosing  $C_t$  and  $C_{t+1}$  in period t

$$\max_{C_t,C_{t+1}} \quad U = u(C_t) + \beta u(C_{t+1})$$

$$C_t + \frac{C_{t+1}}{1+r_t} = Y_t + \frac{Y_{t+1}}{1+r_t}$$

# Euler Equation

 First order optimality condition is famous in economics – the "Euler equation" (pronounced "oiler")

$$u'(C_t) = \beta(1+r_t)u'(C_{t+1})$$

- Intuition and example with log utility
- Necessary but not sufficient for optimality
- Doesn't determine *level* of consumption. To do that need to combine with IBC

# Indifference Curve

- ► Think of C<sub>t</sub> and C<sub>t+1</sub> as different goods (different in time dimension)
- Indifference curve: combinations of C<sub>t</sub> and C<sub>t+1</sub> yielding fixed overall level of lifetime utility
- Different indifference curve for each different level of lifetime utility. Direction of increasing preference is northeast
- Slope of indifference curve at a point is the negative ratio of marginal utilities:

$$\mathsf{slope} = -\frac{u'(C_t)}{\beta u'(C_{t+1})}$$

▶ Given assumption of u''(·) < 0, steep near origin and flat away from it

# Budget Line

- Graphical representation of IBC
- Shows combinations of C<sub>t</sub> and C<sub>t+1</sub> consistent with IBC holding, given Y<sub>t</sub>, Y<sub>t+1</sub>, and r<sub>t</sub>
- Points inside budget line: do not exhaust resources
- Points outside budget line: infeasible
- ▶ By construction, must pass through point  $C_t = Y_t$  and  $C_{t+1} = Y_{t+1}$  ("endowment point")
- Slope of budget line is negative gross real interest rate:

$$slope = -(1 + r_t)$$

# **Optimality Graphically**

- Objective is to choose a consumption bundle on highest possible indifference curve
- At this point, indifference curve and budget line are tangent (which is same condition as Euler equation)



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# **Consumption Function**

- What we want is a *decision rule* that determines C<sub>t</sub> as a function of things which the household takes as given Y<sub>t</sub>, Y<sub>t+1</sub>, and r<sub>t</sub>
- Consumption function:

$$C_t = C^d(Y_t, Y_{t+1}, r_t)$$

 Can use indifference curve - budget line diagram to qualitatively figure out how changes in Y<sub>t</sub>, Y<sub>t+1</sub>, and r<sub>t</sub> affect C<sub>t</sub>

# Increases in $Y_t$ and $Y_{t+1}$

- ► An increase in Y<sub>t</sub> or Y<sub>t+1</sub> causes the budget line to shift out horizontally to the right
- In new optimum, household will locate on a higher indifference curve with higher C<sub>t</sub> and C<sub>t+1</sub>
- Important result: wants to increase consumption in both periods when income increases in *either* period
- Wants its consumption to be "smooth" relative to its income
- Achieves smoothing its consumption relative to income by adjusting saving behavior: increases S<sub>t</sub> when Y<sub>t</sub> goes up, reduces S<sub>t</sub> when Y<sub>t+1</sub> goes up
- ▶ Can conclude that  $\frac{\partial C^d}{\partial Y_t} > 0$  and  $\frac{\partial C^d}{\partial Y_{t+1}} > 0$
- ▶ Further,  $\frac{\partial C^d}{\partial Y_t} < 1$ . Call this the marginal propensity to consume, MPC

#### Increase in $r_t$

- A little trickier
- Causes budget line to become steeper, pivoting through endowment point
- Competing income and substitution effects:
  - Substitution effect: how would consumption bundle change when r<sub>t</sub> increases and income is adjusted so that household would locate on unchanged indifference curve?
  - Income effect: how does change in r<sub>t</sub> allow household to locate on a higher/lower indifference curve?
- Substitution effect always to reduce  $C_t$ , increase  $S_t$
- Income effect depends on whether initially a borrower (C<sub>t</sub> > Y<sub>t</sub>, income effect to reduce C<sub>t</sub>) or saver (C<sub>t</sub> < Y<sub>t</sub>, income effect to increase C<sub>t</sub>)

#### Borrower



- Sub effect:  $\downarrow C_t$ . Income effect:  $\downarrow C_t$
- Total effect:  $\downarrow C_t$

# Saver



- Sub effect:  $\downarrow C_t$ . Income effect:  $\uparrow C_t$
- Total effect: ambiguous

# The Consumption Function

- We will assume that the substitution effect always dominates for the interest rate
- Qualitative consumption function (with signs of partial derivatives)

$$C_t = C(Y_t, Y_{t+1}, r_t).$$

- Technically, partial derivative itself is a function
- However, we will mostly treat the partial with respect to first argument as a parameter we call the MPC

# Algebraic Example with Log Utility

• Suppose 
$$u(C_t) = \ln C_t$$

Euler equation is:

$$C_{t+1} = \beta(1+r_t)C_t$$

Consumption function is:

$$C_t = \frac{1}{1+\beta} \left[ Y_t + \frac{Y_{t+1}}{1+r_t} \right]$$

• MPC:  $\frac{1}{1+\beta}$ . Go through other partials

# Permanent Income Hypothesis (PIH)

- Our analysis consistent with Friedman (1957) and the PIH
- Consumption ought to be a function of "permanent income"
- Permanent income: present value of lifetime income
- Special case: r<sub>t</sub> = 0 and β = 1: consumption equal to average lifetime income
- Implications:
  - 1. Consumption forward-looking. Consumption should not react to changes in income that were predictable in the past
  - 2. MPC less than 1
  - 3. Longer you live, the lower is the MPC
- Important empirical implications for econometric practice of the day. Regression of C<sub>t</sub> on Y<sub>t</sub> will not identify MPC (which is relevant for things like fiscal multiplier) if in historical data changes in Y<sub>t</sub> are persistent

# Applications and Extensions

- Book considers several applications / extensions:
- You are responsible for this material though we will only briefly discuss these in class
  - 1. Wealth (GLS Ch. 8.4.1):
    - Can assume household begins life with some assets other than strict savings (e.g. housing, stocks) and potentially allow household to accumulate more wealth
    - Unsurprising implication: increases in value of wealth (e.g. increase in house prices) can result in more consumption/less saving
  - 2. Permanent vs. transitory changes in income (GLS Ch. 8.4.2)
    - Household will adjust consumption more (and saving less) to shocks to income the more *persistent* these are (persistent in sense of change in Y<sub>t</sub> being correlated with change in Y<sub>t+1</sub> of same sign)

#### Consumption Under Uncertainty

- ▶ GLS Ch. 8.4.4-8.4.5
- Suppose that future income is uncertain
- Suppose it can take on two values: Y<sup>h</sup><sub>t+1</sub> ≥ Y<sup>l</sup><sub>t+1</sub>. Let p ∈ [0, 1] be the probability of the high state and 1 − p the probability of the low state. Expected value of income is: E(Y<sub>t+1</sub>) = pY<sup>h</sup><sub>t+1</sub> + (1 − p)Y<sup>l</sup><sub>t+1</sub>
- Everything dated t is known
- Period t + 1 budget constraint must hold in both states of the world:

$$C_{t+1}^{h} \le Y_{t+1}^{h} + (1+r_t)S_t$$
  
$$C_{t+1}^{l} \le Y_{t+1}^{l} + (1+r_t)S_t$$

 Uncertainty of future income translates into uncertainty over future consumption

# Expected Utility

Expected lifetime utility:

$$E(U) = u(C_t) + \beta \times \left[ pu(C_{t+1}^h) + (1-p)u(C_{t+1}^l) \right]$$

This is equivalent to:

$$E(U) = u(C_t) + \beta E \left[ u(C_{t+1}) \right]$$

 Key insight: expected value of a function is *not* equal to the function of expected value (unless the function is linear)

## **Euler Equation**

Euler equation looks almost same under uncertainty but has expectation operator:

$$u'(C_t) = \beta(1+r_t)E\left[u'(C_{t+1})\right]$$

With log utility:

$$\frac{1}{C_t} = \beta(1+r_t) \left[ p \frac{1}{C_{t+1}^h} + (1-p) \frac{1}{C_{t+1}^l} \right]$$

Precautionary saving: if u'''(·) > 0, then ↑ uncertainty over future income results in ↓ C<sub>t</sub>

# Random Walk Hypothesis

- Continue to allow future income to be uncertain
- But instead assume that u'''(·) = 0 (no precautionary saving). Further assume that β(1 + r<sub>t</sub>) = 1. Then Euler equation implies:

$$E\left[C_{t+1}\right]=C_t$$

- Consumption *expected* to be *constant* simple implication of desire to smooth consumption applied to model with uncertainty
- Consumption ought not react to changes in Y<sub>t+1</sub> which were predictable from perspective of period t:
  - e.g. retirement, Social Security withholding throughout year
  - After Hall (1978), this is one of the most tested implications in macroeconomics
  - Generally fails potential evidence of liquidity constraints (GLS Ch. 8.4.6)