## Consumption

ECON 30020: Intermediate Macroeconomics

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# Readings

GLS Ch. 9

#### Microeconomics of Macro

We now move from the <u>long run</u> (decades and longer) to the <u>medium run</u> (several years) and <u>short run</u> (months up to several years)

In long run, we did not explicitly model most economic decision-making – just assumed rules (e.g. consume a constant fraction of income)

Building blocks of the remainder of the course are <u>decision rules</u> of optimizing agents and a concept of <u>equilibrium</u>

This is micro but in an aggregate context

#### Basic Framework

We will start by studying optimal decision rules

Then we work up to aggregation and equilibrium

Framework is dynamic but only two periods (t, the present, and t+1, the future)

Will also work with representative agents: one household and one firm

Unrealistic but useful abstraction and can be motivated in world with heterogeneity through insurance markets

### Consumption

Consumption the largest expenditure category in GDP (60-70 percent)

Representative household receives exogenous amount of income in periods t and t+1

Household may consume or save/borrow – must decide how to divide its income in t between consumption and saving/borrowing

Everything real - think about one good as "fruit"

#### **Basics**

Income of  $Y_t$  and  $Y_{t+1}$ . Future income known with certainty (allowing for uncertainty raises some interesting issues but does not fundamentally impact problem)

Consumes  $C_t$  and  $C_{t+1}$ 

Begins life with no wealth, and can save  $S_t = Y_t - C_t$  (can be negative, which is borrowing)

Earns/pays real interest rate  $r_t$  on saving/borrowing

Household a price-taker: takes  $r_t$  as given

Do not model a financial intermediary (e.g., a bank), but assume existence of option to borrow/save through this intermediary

#### **Budget Constraints**

Two <u>flow</u> budget constraints in each period:

$$C_t + S_t \le Y_t$$
 $C_{t+1} + S_{t+1} - S_t \le Y_{t+1} + r_t S_t$ 

Saving vs. Savings: saving is a flow and savings is a stock. Saving is the change in the stock

As written,  $S_t$  and  $S_{t+1}$  are stocks

In period t, no distinction between stock and flow because no initial stock

 $S_{t+1}-S_t$  is flow saving in period t+1;  $S_t$  is the stock of savings household takes from t to t+1, and  $S_{t+1}$  is the stock it takes from t+1 to t+2

 $r_t S_t$ : income earned on the stock of savings brought into t+1

#### Terminal Condition and the IBC

Household would not want  $S_{t+1} > 0$ . Why? There is no t + 2. Don't want to die with positive assets

Household would like  $S_{t+1} < 0$  – die in debt. Lender would not allow that

Hence,  $S_{t+1} = 0$  is a <u>terminal</u> condition

Assume budget constraints hold with equality, and eliminate  $S_t$ , leaving:

$$C_t + \frac{C_{t+1}}{1 + r_t} = Y_t + \frac{Y_{t+1}}{1 + r_t}$$

This is called the <u>intertemporal budget constraint</u> (IBC). Says that present discounted value of the stream of consumption equals the present discounted value of stream of income.

#### Preferences

Household gets utility from how much it consumes

Utility function:  $u(C_t)$ . "Maps" consumption into utils

Assume:  $u'(C_t) > 0$  (positive marginal utility) and  $u''(C_t) < 0$  (diminishing marginal utility)

"More is better, but at a decreasing rate"

### Example

Example utility function:

$$u(C_t) = \ln C_t$$

$$u'(C_t) = \frac{1}{C_t} > 0$$

$$u''(C_t) = -C_t^{-2} < 0$$

Utility is completely <u>ordinal</u> – no meaning to magnitude of utility (it can be negative). Only useful to compare alternatives

## Lifetime Utility

Lifetime utility is a weighted sum of utility from period t and t+1 consumption:

$$U = u(C_t) + \beta u(C_{t+1})$$

 $0<\beta<1$  is the discount factor – it is a measure of how impatient the household is.

#### Household Problem

Technically, household chooses  $C_t$  and  $S_t$  in first period subject to the first-period flow constraint. This effectively determines  $C_{t+1}$  from the second-period flow constraint

Think instead about choosing  $C_t$  and  $C_{t+1}$  in period t subject to the IBC

$$\max_{C_{t}, C_{t+1}} U = u(C_{t}) + \beta u(C_{t+1})$$
s.t.
$$C_{t} + \frac{C_{t+1}}{1 + r_{t}} = Y_{t} + \frac{Y_{t+1}}{1 + r_{t}}$$

### **Euler Equation**

First order optimality condition is famous in economics – the "Euler equation" (pronounced "oiler")

$$u'(C_t) = \beta(1 + r_t)u'(C_{t+1})$$

This is just an MRS = price ratio condition!

Necessary but not sufficient for optimality

Doesn't determine <u>level</u> of consumption. To do that need to combine with IBC

#### Indifference Curve

Think of  $C_t$  and  $C_{t+1}$  as different goods (different in time dimension)

Indifference curve: combinations of  $C_t$  and  $C_{t+1}$  yielding fixed overall level of lifetime utility

Different indifference curve for each different level of lifetime utility. Direction of increasing preference is "northeast"

Slope of indifference curve at a point is the negative ratio of marginal utilities (or marginal rate of substitution, MRS):

$$\mathsf{slope} = -\frac{u'(C_t)}{\beta u'(C_{t+1})}$$

Given assumption of  $u''(\cdot) < 0$ , steep near origin and flat away from it

### **Budget Line**

#### Graphical representation of IBC

Shows combinations of  $C_t$  and  $C_{t+1}$  consistent with IBC holding, given  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$ 

- Points inside budget line: do not exhaust resources
- Points outside budget line: infeasible

By construction, must pass through point  $C_t = Y_t$  and  $C_{t+1} = Y_{t+1}$  ("endowment point")

Slope of budget line is negative gross real interest rate:

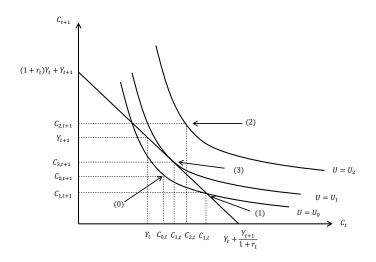
$$\mathsf{slope} = -(1 + r_t)$$

### **Optimality**

Objective is to choose a consumption bundle on highest possible indifference curve that does not violate IBC

At this point, indifference curve and budget line are  $\underline{\mathsf{tangent}}$  (which is same condition as Euler equation)

# Optimality: Graphically



### Consumption Function

What we want is a <u>decision rule</u> that determines  $C_t$  as a function of things which the household takes as given –  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$ 

Consumption function:

$$C_t = C^d(Y_t, Y_{t+1}, r_t)$$

Can use indifference curve - budget line diagram to qualitatively figure out how changes in  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$  affect  $C_t$  (i.e., to sign partial derivatives)

## Increases in $Y_t$ and $Y_{t+1}$

An increase in  $Y_t$  or  $Y_{t+1}$  causes the budget line to shift out horizontally to the right

In new optimum, household will locate on a higher indifference curve with higher  $C_t$  and  $C_{t+1}$ 

## Consumption Smoothing

Household wants to increase consumption in <u>both</u> periods when income increases in <u>either</u> period

Wants its consumption to be "smooth" relative to its income

Achieves smoothing by adjusting saving behavior: increases  $S_t$  when  $Y_t$  goes up, reduces  $S_t$  (borrows, or saves less) when  $Y_{t+1}$  goes up

Can conclude that  $\frac{\partial \mathcal{C}^d}{\partial Y_t}>0$  and  $\frac{\partial \mathcal{C}^d}{\partial Y_{t+1}}>0$ 

Further,  $\frac{\partial C^d}{\partial Y_t} < 1$ 

Call this the marginal propensity to consume, MPC

#### Increase in $r_t$

A little trickier

Causes budget line to become steeper, pivoting through endowment point

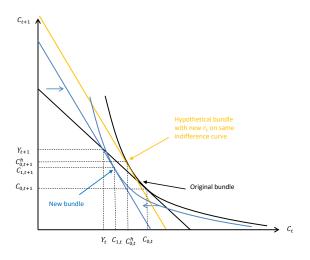
Competing income and substitution effects:

- Substitution effect: how would consumption bundle change when  $r_t$  increases and income is adjusted so that household would locate on unchanged indifference curve?
- ▶ Income effect: how does change in  $r_t$  allow household to locate on a higher/lower indifference curve?

Substitution effect always to reduce  $C_t$ , increase  $S_t$ 

Income effect depends on whether initially a borrower ( $C_t > Y_t$ , income effect to reduce  $C_t$ ) or saver ( $C_t < Y_t$ , income effect to increase  $C_t$ )

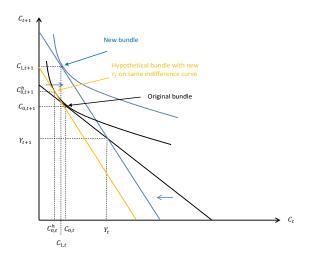
#### Borrower



Sub effect:  $\downarrow C_t$ . Income effect:  $\downarrow C_t$ 

Total effect:  $\downarrow C_t$ 

#### Saver



Sub effect:  $\downarrow C_t$ . Income effect:  $\uparrow C_t$ 

Total effect: ambiguous

### The Consumption Function

We will assume that the substitution effect always dominates for the interest rate

Qualitative consumption function (with signs of partial derivatives)

$$C_t = C(Y_t, Y_{t+1}, r_t).$$

Technically, partial derivative itself is a function

However, we will mostly treat the partial with respect to first argument as a constant parameter we call the  $\underline{\mathsf{MPC}}$ . This works with log utility

# Algebraic Example with Log Utility

Suppose  $u(C_t) = \ln C_t$ 

Euler equation is:

$$C_{t+1} = \beta(1+r_t)C_t$$

Combining with IBC, consumption function is:

$$C_t = \frac{1}{1+\beta} \left[ Y_t + \frac{Y_{t+1}}{1+r_t} \right]$$

MPC:  $\frac{1}{1+\beta}$ . Go through other partials

## Permanent Income Hypothesis (PIH)

Our analysis consistent with Friedman (1957) and the PIH

Consumption ought to be a function of "permanent income"

Permanent income: annuity value of the present value of lifetime income

Special case:  $r_t=0$  and  $\beta=1$ : consumption equal to average lifetime income

### PIH Implications

- 1. Consumption forward-looking. Consumption should not react to changes in income that were predictable in the past
- 2. MPC less than 1
- 3. Longer you live, the lower is the MPC

Important empirical implications for econometric practice of the day. Regression of  $C_t$  on  $Y_t$  will <u>not</u> identify MPC (which is relevant for things like fiscal multiplier) if in historical data changes in  $Y_t$  are persistent

### Applications and Extensions

Book considers several applications / extensions:

You are responsible for this material though we will only briefly discuss these in class

- 1. Wealth (GLS Ch. 9.4.1):
  - Can assume household begins life with some assets other than strict savings (e.g. housing, stocks) and potentially allow household to accumulate more wealth
  - Unsurprising implication: increases in value of wealth (e.g. increase in house prices) can result in more consumption/less saving
- 2. Permanent vs. transitory changes in income (GLS Ch. 9.4.2)
  - ▶ Household will adjust consumption more (and saving less) to shocks to income the more *persistent* these are (persistent in sense of change in  $Y_t$  being correlated with change in  $Y_{t+1}$  of same sign)

## Consumption Under Uncertainty

GLS Ch. 9.4.4-9.4.5

Suppose that future income is uncertain

Suppose it can take on two values:  $Y_{t+1}^h \geq Y_{t+1}^l$ 

Let  $p \in [0,1]$  be the probability of the high state and 1-p the probability of the low state

Expected value of income is:  $E(Y_{t+1}) = pY_{t+1}^h + (1-p)Y_{t+1}^l$ 

Uncertainty of future income translates into uncertainty over future consumption

## **Budget Constraints with Uncertainty**

Everything dated t (the present) is known

Period t+1 budget constraint must hold in <u>both</u> states of the world:

$$C_{t+1}^h \le Y_{t+1}^h + (1+r_t)S_t$$
  
$$C_{t+1}^l \le Y_{t+1}^l + (1+r_t)S_t$$

## **Expected Utility**

#### Expected lifetime utility:

$$\mathbb{E}(U) = u(C_t) + \beta \times \left[ pu(C_{t+1}^h) + (1-p)u(C_{t+1}^l) \right]$$

This is equivalent to:

$$\mathbb{E}(U) = u(C_t) + \beta \mathbb{E}\left[u(C_{t+1})\right]$$

Key insight: expected value of a function is <u>not</u> equal to the function of expected value (unless the function is linear)

### **Euler Equation**

Euler equation looks almost same under uncertainty but has expectation operator:

$$u'(C_t) = \beta(1+r_t)\mathbb{E}\left[u'(C_{t+1})\right]$$

With log utility:

$$\frac{1}{C_t} = \beta(1 + r_t) \left[ p \frac{1}{C_{t+1}^h} + (1 - p) \frac{1}{C_{t+1}^l} \right]$$

<u>Precautionary saving:</u> if  $u'''(\cdot) > 0$ , then  $\uparrow$  uncertainty over future income results in  $\downarrow C_t$ . Go through example.

## Random Walk Hypothesis

Continue to allow future income to be uncertain

But instead assume that  $u'''(\cdot)=0$  (no precautionary saving; quadratic utility)

Further assume that  $\beta(1+r_t)=1$ . Then Euler equation implies:

$$\mathbb{E}\left[C_{t+1}\right] = C_t$$

Consumption  $\underline{\mathsf{expected}}$  to be  $\underline{\mathsf{constant}} - \mathsf{simple}$  implication of desire to smooth consumption applied to model with uncertainty

### Random Walk Implications

Consumption ought not react to changes in  $Y_{t+1}$  that were predictable from perspective of period t:

- e.g. retirement, Social Security withholding throughout year, monthly paychecks
- ► After Hall (1978), this is one of the most tested implications in macroeconomics
- Generally fails potential evidence of liquidity constraints (GLS Ch. 9.4.6)